

## Check in with your manager

- · Overview of the business, priorities and relevant projects
- · Short and long-term goals
- · Expected outputs over first three months

### Establish your priorities

List top business priorities

- · What are the overall goals of the organisation?
- What is your business function working on?

How does your role support these?

• What do you need to deliver to ensure these goals are met?

### Plan the actions you need to take

Meeting with manager

· Arrange a time and meet with your manager to understand objectives and expectations

Meeting with colleagues

 Identify and meet with colleagues who you will be working with to understand their responsibilities, objectives and where you fit in

Early wins - opportunities

• Based on observations, start a list of early wins - changes you can introduce quickly

Business culture and networking

- · Understand the culture of the business
- Start networking with your colleagues and build professional relationships with everyone you work with

# Determine your deliverables (update this section regularly)

Analyse your current situation, problems and opportunities

• Based on your meetings, discussions and list of early wins, reflect on the items you can deliver and when – this can be within the next few months

Plan for the first 30 days

• Plan and set deadlines for the activities you'll need to complete in order to deliver key tasks

### 5 Identify your development needs

Marketplace

• Learn about the marketplace

Customers

• Learn about the customers and key target audiences

Products and services

• Develop an understanding about the products and/or services provided by the business

Key systems and processes

- Understand the main systems and processes key to your role
- · What are they?
- What are they used for?
- Do you need additional training?

